



2023-2024 PHCC Ohio Annual Report

Mission: *PHCC Ohio is a membership organization of active plumbing-heating-cooling contractors committed to the continuous improvement of our industry and society's quality of life through ongoing education, training, and political action.*

Chipping Away at Progress / Ohio Convention + Expo / March 27-29

Held at Cherry Valley Hotel in Newark, the Ohio Convention + Expo, themed "Chipping Away at Progress," took place from March 27-29, featuring opening night festivities, 10 CEU classes, including a keynote by Chaz Billington. Attendees experienced a dynamic event aimed at advancing industry knowledge and fostering valuable connections.

ADVOCACY

This is one of the most important benefits you might not know is taking place. PHCC, along with our lobbyists, are constantly reviewing, submitting requests, making recommendations, and giving opinions to ensure the best business climate for members. We work for you by interacting with elected officials and government agencies daily to keep ahead of issues that will affect you and your business.

Ohio Legislative Day After a 3-year break, ACCO and PHCC Ohio held our legislative event on June 6. More than 25 contractors came together for a day of impactful advocacy at the State Capitol. Members met with their state reps and senators, sharing their perspectives on important issues close to our industry. Following our meetings, we gathered for a reception in the Statehouse Museum. Members enjoyed an evening of networking and celebrating our efforts in shaping positive legislative change. Special thanks to The Safety Pro Group for sponsoring our event.

Residential Licensing our residential contractor licensing bill (SB 142) expired at the end of 2023. After meetings with our sponsor Sen. Schaffer and Senate leadership, specifically with Sen. Rob McColley (lead opposition) we have moved from licensing to certification. We also held meetings with various policy think tanks (American Legislative Exchange Council and State Policy Network) that oppose occupational licensing of any kind.

After several months, our draft bill is ready to be introduced! Many of our suggestions/ideas will be included in the contractor certification bill. We asked that the bill include an application (with fee), continuing education, a 5-year renewal period and proof of liability insurance.

Monitored Legislation throughout the year, we tracked and monitored other items receiving attention by the legislature. Some of these included HB 68 Contractor Payments, HB 304 Smoke Alarms, SB 166 Career Tech Training and SB 47 Overtime Pay Requirements, SB 64 Roofing Contractors Registration and HB 88 Roofing Contractor's Licensure, SB 116 Unemployment, HB 283/SB 288 Ohio's Distracted Driving Law, HB 33 Ohio's FY24-25 Operating Budget, Right to Repair Legislation *and* Issue 2 (statute to legalize recreational marijuana).

The Ohio General Assembly had its least productive year in terms of passing bills into law since at least 1955. In the first nine months of 2023, only 12 bills passed, with 4 being budget bills mandated by the state constitution. Despite the low numbers, leaders argue that the focus should be on quality rather than quantity of legislation, with budget bills serving as vehicles for various policies. Critics, however, express concern about bills being incorporated into budgets without sufficient debate. The overall decline in legislative productivity is seen as a combination of political polarization, internal party strife, and shifting priorities within the Statehouse.

Ohio PAC 892 is your Political Action Committee. ACCO and PHCC members unite to support the best qualified, pro-business candidates at the state level. Changes in state law or regulations could be detrimental to your business and bottom line. Your contribution to the PAC is an investment in your industry and one of the most affordable options for political involvement. **ACCO and PHCC members raised over \$6,000!** The Specialty Contractors Coalition would like to thank all members who gave generously to the Ohio PAC in 2023.

REGULATORY

PHCC, with the help of our members, attended regular meetings (when held) of the Residential Construction Advisory Committee, the Ohio Board of Building Standards, Backflow Advisory Committee and OCILB.

PHCC reviewed numerous Proposed Changes to 2019 Ohio Residential Code, the Ohio Building, Plumbing and Mechanical Codes.

New Backflow Instructor Doug Manley with J&J Plumbing is now approved to teach certification and recertification classes. Class schedule will be available soon.

New Language Being Proposed for Qualifications to take licensing examination. Along with W-2s and permits, contractors looking to sit for the Ohio license exam may include IRS Schedule Cs, a journeyman card, a certificate of completion of apprenticeship from an apprentice program approved by the state of Ohio or the United States Department of Labor, or certificates from a training agency approved by the Board demonstrating completion of 40 hours of continuing education in code for the trade for which the individual is applying, as the appropriate specialty section requires to demonstrate that the individual has spent a majority of the required five-year experience period in the licensed trade for which the individual is applying.

PHCC thinks this approach recognizes and values the various pathways individuals may take to attain expertise in their respective trades. The emphasis on continuous education (40 hours) in code is also noteworthy. This requirement demonstrates a commitment to fostering a culture of lifelong learning among licensed professionals, ensuring they stay abreast of the latest industry developments and best practices.

Agency Follow Up While agency issues are always ongoing, many issues from 2023 will (likely) continue into 2024. Throughout the year, PHCC received questions from around the state on enforcement of multiple regulations, and we provided valuable insight and contacts to help mitigate issues brought to PHCC's attention.

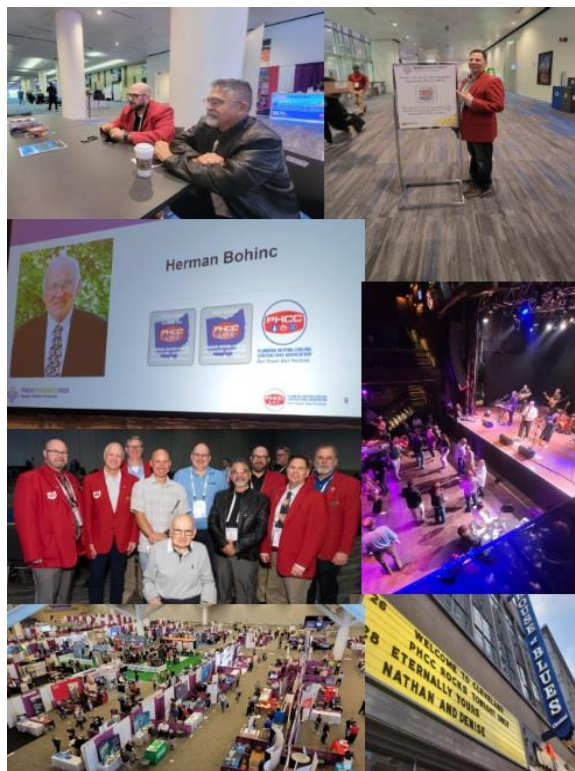
PHCC National Convention October 25-27, Cleveland

PHCC Ohio welcomed PHCC members from across the country as they gathered for CONNECT 2023 in late October. The passion of our members was on full display throughout the three-day event, reinforcing the conference theme of “People. Passion. Purpose.”

From the start of the event, PHCC of Ohio President John Milburn encouraged attendees to discover the spirit of Cleveland – “an inviting city ... that seamlessly weaves its rich history with an eager embrace of the future” – for themselves.

Long time PHCC member **Herman Bohinc, Norhio Plumbing** was presented with several resolutions from the PHCC National Board of Directors, PHCC Ohio Board of Directors, Governor Mike DeWine and Senators Tim Schaffer and Vernon Skyes for his distinguished service to PHCC and for lasting contributions to the association and its mission. As an instructor and mentor to many, Bohinc has inspired others in the profession to strive for excellence.

PHCC Ohio Reception if you missed it, you missed it! The PHCC Ohio Reception on October 26 at the House of Blues saw close to 350 people with the Perfect Choice Band. Sponsors included Federated Insurance, Home Depot Pro, measureQuick, JB Warranties, Keeping Score, Scorpion, Winsupply of Cleveland, Service Nation, Glentronics, Merit Brass and Oatey.



MEMBERSHIP

PHCC Ohio Membership currently stands at 200 contractors and 17 associates. With the help of our members and chapters, PHCC recruited 20 new members in 2023!

Benefits PHCC continued to promote member only benefits that included: Apprenticeship Program, Federated Insurance, Group Management Services, LIG Solutions (health insurance), Payment Processing Consultants, IC Collection Services, Service Nation, Taft Legal Services Plan, Central Messaging Services, Sedgwick Workers Comp, PHCC Scholarships, PHCC Safety Lessons, Selig Leasing, Speedway Fuel Program, Upstryve License Prep Training and the PHCC License Bond Program.

Industry Partnership Program

The PHCC Industry Partner Program offers companies a year-long opportunity for advertising and marketing to PHCC members. Elite, Pioneer, Patron, and Legislative tiers provide various benefits and brand exposure.

Elite: *Federated Insurance*

Pioneer: *American National Insurance, Famous Supply, and Winsupply of Cleveland*

Patron: *Champion Pump, Contractors Choice, and Welker McKee*

Legislative: *Safety Pro Group*

COMMUNICATION

Ohio PHC Magazine Ohio PHC is your go-to source for the latest trends, contractor spotlights, and industry insights. Published quarterly and distributed to over 6,000 readers - it's your magazine - designed to keep you informed and inspired in the ever-evolving world of HVAC, plumbing, heating, and cooling.

PHCC Website Continue to visit phccohio.org as more content is added and updated.

Social media continues to be a valuable resource to provide updates and information as well as have members interact with one another.

Facebook: [/PHCCOHIO](https://www.facebook.com/PHCCOHIO) Twitter: [@PHCCOhio](https://twitter.com/PHCCOhio) LinkedIn: [/FRIENDS-PHCC-4528476](https://www.linkedin.com/company/friends-phcc-4528476)

EDUCATION

Apprenticeship Program Our Apprenticeship Program continues to grow, with 61 apprentices enrolled (49 plumbing / 12 HVAC). Special thanks to contributing members and companies *AC Plumbing & Mechanical, D&L Plumbing, Ed's HVAC, Plumbing & Electric, Emergency Plumbing Heating & Air, Grabill Plumbing, Greene's Plumbing, Heating & Electrical, Hofmann Plumbing, Ray Esser & Sons Plumbing, Rescue Rooter, Wat-Kem Mechanical, and Western Reserve Plumbing.*

Ten (10) apprentices have completed the online program and required 8,000 OJT hours to earn Journeymen status.

David Weaver, Greene's Plumbing (2nd year HVAC) competed in the PHCC national apprenticeship contest in Oct 2023 at CONNECT. David did not place in the top 3 but was happy to have the experience and compete.

FINANCE

In 2023, our financial performance included income of \$256,140 and expenses of \$257,587. Despite a small loss before federal income tax, our fund balance remains robust at \$348,967.

As of December 31, 2023, our total investments stand at \$255,518. Two CD's (\$27,623) and PNC Portfolio (\$227,895). The Executive and Investment Committees regularly monitor our holdings and make needed adjustments, with the approval of the Board of Directors.

Income	2023	2022
Bonds	\$82,524	\$82,197
Convention	28,000	21,000
Dues	73,903	76,674
Education	8,724	14,803
Industry Partners	7,875	7,875
Interest	749	163
Investment Income	7,190	6,162
Member Services	11,042	5,723
Royalty	25,918	33,618
<u>Workers Comp Program</u>	<u>10,215</u>	<u>10,551</u>
Total	\$256,140	\$258,766

Expense		
Administrative	\$162,627	\$156,245
<u>Programs</u>	<u>94,960</u>	<u>102,134</u>
Total	\$257,587	\$258,379

Income (loss)
Before Federal Income Tax (\$1,447) \$387

Fund Balance		
Beginning of Year	\$350,414	\$350,027
End of Year	\$348,967	\$350,414

Calendar of Events

PHCC Ohio Board Meetings

May 3 - August 2 - November 8 - February 7, 2025

Frank Alexander Legislative Day

June 4, 2024 / Columbus, OH

PHCC National Convention

October 7-10, 2024 / Birmingham, AL