

# Plumbing-Heating-Cooling Contractors

## BENEFITS GUIDE

ADVOCACY / EDUCATION / CONNECTIONS

**Mission** PHCC Ohio is a membership organization of active plumbing-heating-cooling contractors committed to the continuous improvement of our industry and society's quality of life through ongoing education, training, and political action.



The **Plumbing-Heating-Cooling Contractors of Ohio** is a not-for-profit trade organization chartered by the State of Ohio representing over 220 Plumbing Industry professionals.

Our contractor members are engaged in the practice of plumbing, heating, and cooling. Our Associate members are any person, firm or corporation who is not a contractor that provides products or services to contractor members of this association.

PHCC Ohio is governed by an elected Board of Directors which directs policies and operations of the association according to its Bylaws. An Executive Committee is the policy, finance and steering committee and oversees affairs of the association between meetings of the Directors, subject to actions of the Board. The Officers are charged by the Bylaws with specific duties.

A professional staff is retained to implement association policies and to carry out the work of PHCC Ohio, major elements of which are governmental affairs and community relations, communications, meetings and programs, administration of business affairs and many other types of membership services.

There are six local chapters affiliated with PHCC Ohio: Akron/Canton, Central Ohio, Cincinnati, Dayton, Eastern Ohio and Northeast Ohio. PHCC Ohio and its chapters are affiliated with the Plumbing-Heating-Cooling Contractors National Association.

Together these Associations (local, state and national) form one of the nation's largest and strongest trade organizations, as befits an industry of such fundamental importance.

Together, they comprise the only organization working around the clock exclusively in the interest of Plumbing-Heating-Cooling Contractors.

**Plumbing-Heating-Cooling Contractors of Ohio**  
8226 Stoney Brook Drive, Chagrin Falls, OH 44023  
800-686-7422 | fax: 216-393-0095 | [www.phccohio.org](http://www.phccohio.org)

*PHCC is here to help you make the most of your membership. The number of benefits available to members will cover the cost of annual dues. This guide is designed to help you understand all the features available to you. Take a few minutes and read these pages to discover the opportunities that await you as a valued member of the Plumbing-Heating-Cooling Contractors.*

## **ADVOCACY**

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The most important benefit you sometimes don't know is taking place. PHCC's professional government affairs team tracks all legislation that potentially impacts the PHC industry and staff monitors state agencies that regulate our industry. PHCC is your guide to compliance with existing and new government laws, rules, and regulations. PHCC has built and maintains relationships with elected officials and regulatory agencies whose decisions directly affect our industry.

- Legislative and Regulatory Alerts, as necessary
- Specialty Contractors Coalition
- Ohio Legislative Day
- Ohio PAC 892
- Representation at the Residential Construction Advisory Committee (RCAC), Ohio Construction Industry Licensing Board (OCILB), Ohio Board of Building Standards (BBS) and Public Utilities of Ohio Commission (PUCO)

## **INFORMATION**

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Your PHCC membership gives you access to the latest information that affects the plumbing-heating-cooling industry through various resources including:

- *Ohio PHC Contractor Magazine*
- [www.phccohio.org](http://www.phccohio.org)
- Facebook / Twitter / LinkedIn / Instagram
- *PHCC Ohio Update*
- Press releases and special updates, as necessary

## **EDUCATION**

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PHCC is committed to bringing you the education that is important to you and your business. More importantly, your association will provide you with the very best training available.

- 4-year eLearning Apprenticeship Program
- Scholarships
- Annual Convention
- Weekly Safety Lessons

## **NETWORKING**

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A majority of members tell us that networking is the main reason they join PHCC. Networking provides opportunities to gain new business and to solve problems with peers facing the same challenges. PHCC offers various opportunities to build relationships with fellow professionals, suppliers and customers at the local, state and national level.

## **IMAGE**

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The goal of PHCC is to bring awareness of PHCC to consumers & the PHC industry.

- Marketing Materials
- I am PHCC!

## **PROTECTING YOUR BUSINESS AND SAVING YOU MONEY**

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**LEGAL SERVICES PLAN** PHCC members can discuss and identify legal problems and resolve general questions and concerns quickly through convenient access to specialized and qualified legal counsel (Members receive one (1) consultation per month by phone or one (1) office conference at no charge).

Bob Dunlevey / [rdunlevey@taftlaw.com](mailto:rdunlevey@taftlaw.com) / 937-641-1743

**SPEEDWAY** PHCC works with **Speedway** to provide our members higher fuel rebates than you could earn on your own or with another program. Depending upon the size of your fleet, you could save thousands each year plus 15% off any Valvoline Instant Oil Change service.

Holden Moll / [holden.moll@fleetcor.com](mailto:holden.moll@fleetcor.com) / 470-655-2747

**SEDGWICK Workers Comp Group Rating** enables PHCC members to receive as much money as possible from the BWC maximum discount to a smaller percentage for companies with claims. Members receive discounts by pooling their individual experiences with the experience of other employers in the PHCC group (Available to contractors and associates of any size).

Bob Nicoll / [robert.nicoll@sedgwick.com](mailto:robert.nicoll@sedgwick.com) / 800-837-3200, ext. 58595

**LIG SOLUTIONS** PHCC Ohio is working with LIG Solutions to offer health insurance options for our members. This offering from LIG, while not for every contractor, is flexible for both employee and employer and offers the employer the ability to provide some level of health care assistance to their employees while fully knowing the future costs.

Call the LIG team at 833-863-6550 or visit [www.ligmembers.com/phccohio](http://www.ligmembers.com/phccohio) to discuss coverage options for you, your family and business.

**FEDERATED INSURANCE** offers insurance protection products and services to meet virtually all the business and personal insurance needs of business owners: Property, Auto, Liability, Umbrella, Life, Disability income, and Annuities, Risk management services, Annual Client Review program, Claims services and Business succession and estate planning (Not all programs available in Ohio).

Northern Ohio: Nate Hoyle / [nthoyle@fedins.com](mailto:nthoyle@fedins.com) / 989-560-2818.

Sothern Ohio: Dustin Goley / [dsgoley@fedins.com](mailto:dsgoley@fedins.com) / 662-386-0056

**OFFICE DEPOT** Members get exclusive 5% off program pricing; 15-30% off ink, copy paper, toner; Program discounts apply to orders placed online, by phone, by fax, or in any Office Depot retail store.

Paulina Hayden / [paulina.hayden@officedepot.com](mailto:paulina.hayden@officedepot.com)

**CENTRAL MESSAGING** Members get 10% off base answering service rates. **Central Messaging** is a 24-hour/7 day a week answering service with over 20 years of experience. All operators are extremely professional, courteous and well trained.

TJ Levine / [tj@centralmessaging.net](mailto:tj@centralmessaging.net) / 866-409-8561

**SAFETY LESSONS** Sign-up to receive **Monthly Safety Lessons** by visiting [www.phccohiotoolboxtalk.com](http://www.phccohiotoolboxtalk.com) (Safety Lessons are complimentary).

[www.phccohiotoolboxtalk.com](http://www.phccohiotoolboxtalk.com) / 800-686-7422

**LICENSE BOND PROGRAM** PHCC members can purchase plumbing, sewer and water and HVAC bonds at a discounted cost for all municipalities in which they work (*All PHCC members who qualify may participate even if they do not carry Federated Insurance*).

[debbie@phccohio.org](mailto:debbie@phccohio.org) / 800-686-7422

**IC SYSTEMS** is one of the largest receivables management companies in the U.S. They meet PHCC members' needs through a variety of resources and innovative technologies and can provide tailor-made solutions.

[AssociationRelations@icsystem.com](mailto:AssociationRelations@icsystem.com) / 800-379-6520

**PAYMENT PROCESSING CONSULTANTS** makes it possible for your business to accept all non-cash forms of payment so you can grow, offer convenience, and reduce accounts receivable. Their mission is to make easy what others complicate.

Bob Geary / [BGeary@ppcsales.com](mailto:BGeary@ppcsales.com) / 608-386-7885

**GROUP MANAGEMENT SERVICES** GMS is a Certified Professional Employer Organization. With GMS, you don't have multiple vendors providing multiple services. You get one team with years of experience managing HR, payroll and tax, risk management, benefits and 401(K). PHCC members will receive a discount up to 20% on services.

Andy Szczesniak / [aszczesniak@groupmgmt.com](mailto:aszczesniak@groupmgmt.com) / 440-241-9883

**SERVICE ROUNDTABLE** Each PHCC contractor receives a complimentary Associate Membership in Service Roundtable that gives you access to tools to help grow your business. Your associate membership includes access to downloads and customizable

marketing tools, industry purchasing specials, Profit Report newsletter, Comanche marketing, Member Conferences & Industry Trainings, and "Limited" Rebates from Roundtable Rewards

Aimee Evola / [aevola@servicenation.com](mailto:aevola@servicenation.com) / 619-484-8632

**UPSTRYVE** is the leading resource for license exam preparation, career development, and 1 on 1 mentoring in the trade space. We've partnered with Upstryve to provide our members an exclusive 15% discount on all their online tutoring services, books, courses, study guides, book rental packages, online mentoring services, and more.

JD Myers / [jd.myers@upstryve.com](mailto:jd.myers@upstryve.com) / 561-229-1418

**SELIG LEASING** PHCC is excited to announce our new partnership with Selig Leasing, Inc. to provide our members with a one-stop solution for vehicles, funding, and fleet management services! If you are in the market for company vehicles and trying to reduce fleet operating expenses

Dave Bucher / [DaveB@seligleasing.com](mailto:DaveB@seligleasing.com) / 937-271-1542

As a PHCC member, you will also receive more benefits from your local PHCC chapter and PHCC national. At all levels, PHCC works to help grow your business and profession. To learn more, contact your local chapter and visit [www.phccweb.org](http://www.phccweb.org).

### **PHCC National**

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180 S Washington St, Ste 100  
Falls Church VA 22046  
800-533-7694 / [customer care@naphcc.org](mailto:customer care@naphcc.org)  
[www.phccweb.org](http://www.phccweb.org)

### **PHCC Chapters**

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#### **Akron/Canton**

330.671.2191  
[exec@akroncantonphcc.org](mailto:exec@akroncantonphcc.org)

#### **Dayton**

937.583.8308  
[daytonphcc@gmail.com](mailto:daytonphcc@gmail.com)

#### **Central Ohio Master Plumbers**

614.679.6252  
[centralohiophcc@gmail.com](mailto:centralohiophcc@gmail.com)

#### **Northeast Ohio Master Plumbers**

216.586.5421  
[neomphcc@gmail.com](mailto:neomphcc@gmail.com)

#### **Cincinnati Master Plumbers**

513.742.2672  
[cmpa@cinci.rr.com](mailto:cmpa@cinci.rr.com)

#### **Eastern Ohio**

330.286.0011  
[neffcoinc@aol.com](mailto:neffcoinc@aol.com)