



2022-2023 PHCC Ohio Annual Report

Mission: *PHCC Ohio is a membership organization of active plumbing-heating-cooling contractors committed to the continuous improvement of our industry and society's quality of life through ongoing education, training, and political action.*

United for Tomorrow / Ohio Convention + Expo / March 1-3

This is the place to recharge, network and collect information with your business in mind. Enjoy the EXPO, on Thursday (3-7pm) that includes ninety-four exhibits to help you solve your toughest business challenges. This year's convention will exceed your educational and networking needs. Make sure to share ideas and most important– **HAVE FUN!** Want all the information for convention? Check out the ACCO/PHCC Ohio Convention App at the Apple Store + Google Play Store.

ADVOCACY

This is one of the most important benefits you might not know is taking place. PHCC, along with our lobbyists, are constantly reviewing, submitting requests, making recommendations, and giving legal opinions to ensure the best business climate for members. We work for you by interacting with elected officials and government agencies daily to keep ahead of issues that will affect you and your business.

RESIDENTIAL LICENSING Not much happened with SB 142 during the year. However, we can report that one of our main opponents, Sen. Rob McColley (R-Napoleon), is now in favor of our bill. During the last few months of 2022 changes have been made to (some of) the language in the bill. Sen. Tim Schaffer (R-Lancaster) will reintroduce our bill with the new language after the new session opens.

Although we have been working on passing residential licensing for some time, it is not the only legislation we have monitored and advocated for over the years. Other issues include workforce development, building codes, building inspections, licensure bills (home improvement contractors, roofers, elevator contractors, interior designers, and gutter/downspout contractors), smoke alarms, contractor payments and overtime pay requirements.

PHCC has been part of several coalitions over the years. In 2021, Ohio enacted HB 201 to prevent local governments from limiting the use of natural gas and propane and ensures individuals access to distribution services or retail natural gas services. PHCC was part of a coalition to help pass the legislation (in response to municipalities across the country who have moved to limit and even ban access to natural gas).

MONITORED LEGISLATION Throughout the year, we tracked and monitored other items receiving attention by the legislature. Some of these included HB 68 Contractor Payments, HB 304 Smoke Alarms, SB 166 Career Tech Training and SB 47 Overtime Pay Requirements, SB 64 Roofing Contractors Registration and HB 88 Roofing Contractor's Licensure.

OHIO GENERAL ASSEMBLY The new year marks the beginning of Ohio's 135th General Assembly. The political landscape is still settling as lawmakers are preparing for the state budget and other policy priorities over the next two years.

In addition to enacting a new state budget, there are several policy priorities that will dominate the legislative agenda, including:

- School funding
- Comprehensive tax reform
- Abortion restrictions
- Affordable housing tax incentives
- Recreational marijuana-initiated statute
- Restructuring the Ohio Department of Education
- Energy infrastructure incentives
- 60% voter approval for Constitutional amendments

OHIO PAC 892 is your Political Action Committee. ACCO and PHCC members unite to support the best qualified, pro-business candidates at the state level. Changes in state law or regulations could be detrimental to your business and bottom line. Your contribution to the PAC is an investment in your industry and one of the most affordable options for political involvement. **ACCO and PHCC members raised over \$7,300!** The Specialty Contractors Coalition would like to thank all members who gave generously to the Ohio PAC in 2022.

REGULATORY

PHCC, with the help of our members, attended regular meetings (when held) of the Residential Construction Advisory Committee, the Ohio Board of Building Standards and OCILB.

Backflow Advisory Committee PHCC continued to collaborate closely with the Advisory Committee.

Agency and Legislative follow up While agency issues are always ongoing, many issues from 2022 will (likely) continue into the new year. Throughout the year, PHCC received questions from around the state on enforcement of multiple regulations, and we provided valuable insight and contacts to help mitigate issues brought to PHCC's attention.

MEMBERSHIP

PHCC Ohio Membership currently stands at 193 contractors and 17 associates. With the help of our members and chapters, PHCC recruited 13 new members in 2022. So far, we have recruited 3 new members in 2023.

Benefits PHCC continued to promote member only benefits that included: Apprenticeship Program, Federated Insurance, Group Management Services, Payment Processing Consultants, IC Collection Services, Service Nation, Taft Legal Services Plan, Central Messaging Services, Sedgwick Workers Comp, PHCC Scholarships, PHCC Safety Lessons, Speedway Fuel Program, Office Depot, Upstryve License Prep Training and the PHCC License Bond Program.

New Benefits

LIG Solutions As a member of PHCC you have access to affordable health coverage options with our partner LIG Solutions. The goal of LIG Solutions is to help you find a plan that fits your specific needs whether you're an individual, have a family or family members needing help, or need coverage for employees with our business solutions. To access this exclusive member program please visit www.ligmembers.com/phccohio/ to learn more.

Selig Leasing PHCC is excited to announce our new partnership with Selig Leasing, Inc. to provide our members with a one-stop solution for vehicles, funding, and fleet management services! If you are in the market for company vehicles and trying to reduce fleet operating expenses, we encourage you to contact Dave Bucher at 937-271-1542 / DaveB@seligleasing.com today!

COMMUNICATION

Ohio PHC Magazine The magazine was published 4-times with a distribution of over 6,000.

PHCC Website Continue to visit phccohio.org as more content is added and updated.

Social Media continues to be a valuable resource to provide updates and information as well as have members interact with one another.

Facebook: [/PHCCOHIO](#) Twitter: [@PHCCOhio](#) LinkedIn: [/FRIENDS-PHCC-4528476](#)

EDUCATION

Apprenticeship Program we continue to offer the PHCC plumbing and HVACR apprentice eLearning program for apprentices who need a non-traditional method of receiving their apprenticeship-related instruction. Our program is recognized by the U.S. Department of Labor, Office of Apprenticeship, and approved by the Ohio State Apprenticeship Council. Each course is the equivalent of 1 year of classroom instruction. On-the-job training must be coordinated with a participating employer. Courses offer enhanced course quality and give students fast feedback on their performance.

We currently have 58 apprentices enrolled in the program (46 plumbing / 12 HVAC). Thank you to the PHCC members that have apprentices in the plumbing and HVAC program: *AC Plumbing, Approved Plumbing, ARS Rescue Rooter, Atherton Plumbing, Bailey's Quality Plumbing, D&L Plumbing, Ed's HVAC, Plumbing & Electric, ER Plumbing Services, Finley Plumbing, Grabill Plumbing, Greene's Plumbing, Heating & Electrical, Hofmann Plumbing, Wat-Kem Mechanical, and Western Reserve Plumbing.*

Dustin O'Hara, Accurate Mechanical (4th year) and Danny Voight, Wat-Kem Mechanical (Journeyman) competed in the PHCC national apprenticeship contest (Oct 2022 @ CONNECT). Neither placed in the top 3 but, were happy to have the experience and compete.

Keaton Keller, Wat Kem Mechanical (3rd year), won a \$1,000 scholarship sponsored by RIDGID and

Samuel Bush, Finley Plumbing (2nd year), won a \$1,475 scholarship sponsored by Brasscraft.

Industry Partnership Program

The Industry Partner Program gives member companies the opportunity to build name recognition and brand loyalty, reach new customers and sell their products, with a year-long period of advertising and marketing to PHCC contractors.

Elite: Federated Insurance

Pioneer: American National Insurance, Famous Supply, and Winsupply of Cleveland

Patron: Champion Pump, Contractors Choice, and Welker McKee

Legislative: Safety Pro Group

FINANCE

Income	2022	2021
Bonds	\$82,197	\$77,556
Convention	21,000	25,000
Dues	76,674	65,786
Education	14,803	17,477
Industry Partners	7,875	15,455
Interest	163	73
Investment Income	6,162	8,204
Member Services	5,723	6,115
Royalty	33,618	32,136
Workers Comp Program	10,551	10,587
Total	\$258,766	\$258,389

Expense		
Administrative	\$156,245	\$141,172
Programs	102,134	102,029
Total	\$258,379	\$243,201

Income (loss)		
Before Federal Income Tax	\$387	\$15,188

Fund Balance

Beginning of Year	\$350,027	\$334,839
End of Year	\$350,414	\$350,027

Investments and CD's

As of December 31, 2022, holdings stand at \$234,325 (CD's \$26,874 Investment \$207,451 / 2021=\$278,778). The Executive and Investment Committees regularly monitored our holdings and adjusted, with the approval of the Board of Directors.

Calendar of Events

PHCC Ohio Board Meetings

May 5, 2023	August 4, 2023
October 27, 2023 @ CONNECT	February 9, 2024