

2021-2022 PHCC Ohio Annual Report



Mission: *PHCC Ohio is a membership organization of active plumbing-heating-cooling contractors committed to the continuous improvement of our industry and society's quality of life through ongoing education, training, and political action.*

Dominate Change / Ohio Convention & Expo / March 2-4

This is the place to recharge, network and collect information with your business in mind. Enjoy the EXPO, on Thursday (3-7pm) that includes 80+ exhibits to help you solve your toughest business challenges. This year's convention will exceed your educational and networking needs. Make sure to share ideas and most important – **HAVE FUN!** Want all the information for convention? Check out our ACCO PHCC Ohio Convention App at the Apple Store and Google Play Store.

ADVOCACY

This is one of the most important benefits you never know is taking place. PHCC, along with our lobbyists, are constantly reviewing, submitting requests, making recommendations, and giving legal opinions to ensure the best business climate for members. We work for you by interacting with elected officials and government agencies daily to keep ahead of issues that will affect you and your business.

RESIDENTIAL LICENSING Senator Tim Schaffer introduced our residential licensing bill as **SB 142**. ACCO and PHCC members testified in favor of SB 142 at the Small Business and Economic Opportunity Committee on May 12, 2021. Homeowner Aaron Miller also gave powerful testimony about his family's ordeal with CO poisoning last year from a water tank installed by an unlicensed contractor. You can read all the testimonies on the Ohio Senate website (www.ohiosenate.gov).

Since our testimony, we have met and spoken with Sen. Schaffer numerous times at public and political events. SB 142 had a third hearing (opponents) in late October without anyone testifying against the bill. Speaking with several staff, while no final hearing or committee vote has been scheduled at this time, we have been encouraged by what we are hearing from committee leadership and reinforced by our sponsor.

Ohio enacted **HB 201** to prevent local governments from limiting the use of natural gas and propane and ensures individuals access to distribution services or retail natural gas services. PHCC was part of a coalition to help pass the legislation (in response to municipalities across the country who have moved to limit and even ban access to natural gas).

MONITORED LEGISLATION Throughout the year, we tracked and monitored other items receiving attention by the legislature. Some of these included HB 68 Contractor Payments, HB 304 Smoke Alarms, SB 166 Career Tech Training and SB 47 Overtime Pay Requirements.

Additionally, we continue to monitor SB 64 (Roofing Contractors Registration) and HB 88 (Roofing Contractor's Licensure).

OHIO GENERAL ASSEMBLY began the second year of the current assembly. 2022 is an election year where all 99 house members and 17 (of 33) senators will run for election to the next assembly which begins January 1, 2023.

In 2021, Ohio saw the continuation of COVID-related concerns take priority in (almost) every area of public policy; in 2022, it's anyone's guess as to whether that trend will continue through the close of the 134th General Assembly. Additionally, Ohio's capital budget bill will be addressed in the coming months, and more COVID relief funding will be authorized as additional portions of federal relief make their way to states.

There are certain to be additional issues that emerge during the spring session as legislators address pressing concerns—and position themselves—before the May primary and November general election.

OHIO PAC 892 is your Political Action Committee. ACCO and PHCC members unite to support the best qualified, pro-business candidates at the state level. Changes in state law or regulations could be detrimental to your business and bottom line. Your contribution to the PAC is an investment in your industry and one of the most affordable options for political involvement. **ACCO and PHCC members raised over \$8,300!** The Specialty Contractors Coalition would like to thank all PHCC and ACCO members who gave generously to the Ohio PAC in 2021.

REGULATORY

PHCC, with the help of our members, attended regular meetings (when held) of the Residential Construction Advisory Committee, the Ohio Board of Building Standards and OCILB.

Backflow Advisory Committee PHCC continued to collaborate closely with the Advisory Committee. All meetings in 2021 were cancelled due to COVID 19.

Agency and Legislative follow up While agency issues are always ongoing, many issues from 2021 will (likely) continue into the new year. Throughout the year, PHCC received questions from around the state on enforcement of multiple regulations, and we provided valuable insight and contacts to help mitigate issues brought to PHCC's attention.

MEMBERSHIP

PHCC Ohio Membership currently stands at 187 contractors and 17 associates. With the help of our members and chapters, PHCC recruited 14 new members in 2021. So far, we have recruited 5 new members in 2022.

Benefits PHCC continued to promote member only benefits that included: PHCC Apprenticeship Program, Federated Insurance, Group Management Services, Payment Processing Consultants, IC Collection Services, Service Roundtable, Legal Services Plan, Central Messaging Services, Sedgwick Workers Comp, PHCC Scholarships, PHCC Safety Lessons, Speedway Fuel Program, Office Depot and the PHCC License Bond Program.

New Benefit: Upstryve provides 1-on-1 personalized online licensing prep resources to confidently pass their state or national exams and get their license. PHCC Members receive 15% off on all of their online tutoring services, books, courses, study guides, book rental packages, online mentoring services, and more

COMMUNICATION

Ohio PHC Magazine The magazine was published 4-times with a distribution of over 6,000.

PHCC Website Continue to visit phccohio.org as more content is added and updated.

Social Media continues to be a valuable resource to provide updates and information as well as have members interact with one another.

Facebook: [/PHCCOHIO](#) Twitter: [@PHCCOhio](#) LinkedIn: [/FRIENDS-PHCC-4528476](#)

Podcasts

Oatey The Fix is a podcast made for the trades - built to support tradespeople, promote education, foster innovation and inspire the next generation of essential pros. Each episode, you'll hear from real trade experts in various fields, including plumbing, HVAC, electrical and more. *Executive Director Rocco Fana was featured on the Feb 16 episode "Why Professional Associations Matter to the Trades!"*

PHCC Rocks PHCC National president Joel Long explores the positive stories of success of our members, chapters, events, and partners from across America who carry out the mission of PHCC. *PHCC Ohio President Joe Shank and Executive Director Rocco Fana were featured on episode 5, "How PHCC Ohio is Leading with Change."*

EDUCATION

Apprenticeship Program ACCO and PHCC continue to offer the PHCC Educational Foundation plumbing and HVACR apprentice eLearning program for apprentices who need a non-traditional method of receiving their apprenticeship-related instruction. Our program is recognized by the U.S. Department of Labor, Office of Apprenticeship, and is approved by the Ohio State Apprenticeship Council. Each course is the equivalent of 1 year of classroom instruction. On-the-job training must be coordinated with a participating employer. Courses offer enhanced course quality and give students fast feedback on their performance.

We currently have 42 apprentices enrolled in the program (34 plumbing / 8 HVAC). Thank you to the PHCC members that have apprentices in the plumbing and HVAC program: *AC Plumbing, Approved Plumbing, ARS Rescue Rooter, Bailey's Quality Plumbing, Ed's HVAC, Plumbing & Electric, ER Plumbing Services, Grabill Plumbing, Haberek Plumbing, Hofmann Plumbing, Jerome Plumbing, Tony & Son Plumbing, The Waterworks and Wat-Kem Mechanical.*

Industry Partnership Program

The Industry Partner Program gives member companies the opportunity to build name recognition and brand loyalty, reach new customers and sell their products, with a year-long period of advertising and marketing to PHCC contractors.

Elite: Federated Insurance and Supply House.com

Pioneer: American Natl Insurance, Famous Supply, Welker McKee, and Winsupply of Cleveland

Patron: Champion Pump, Contractors Choice and NIBCO

Legislative: Safety Pro Group

FINANCE

Income	2021	2020
Total	\$284,038	\$254,303
Expense		
Total	\$265,725	\$240,058
Income (loss)		
Before Federal Income Tax	\$18,313	\$14,245
Fund Balance		
Beginning of Year	\$349,084	\$334,839
End of Year	\$367,397	\$349,084

Calendar of Events

PHCC Ohio Board Meetings

May 6, 2022	August 5, 2022
November 4, 2022	February 10, 2023