

Plumbing-Heating-Cooling Contractors

BENEFITS GUIDE

ADVOCACY / EDUCATION / CONNECTIONS

Mission PHCC Ohio is a membership organization of active plumbing-heating-cooling contractors committed to the continuous improvement of our industry and society's quality of life through ongoing education, training, and political action.



The **Plumbing-Heating-Cooling Contractors of Ohio** is a not-for-profit trade organization chartered by the State of Ohio representing over 200 Plumbing Industry professionals.

Our Contractor members are engaged in the practice of plumbing, heating and cooling. Our Associate members are any person, firm or corporation who is not a contractor that provides products or services to contractor members of this association.

PHCC Ohio is governed by an elected Board of Directors which directs policies and operations of the association according to its Bylaws. An Executive Committee is the policy, finance and steering committee and oversees affairs of the association between meetings of the Directors, subject to actions of the Board. The Officers are charged by the Bylaws with specific duties.

A professional staff is retained to implement association policies and to carry out the work of PHCC Ohio, major elements of which are governmental affairs and community relations, communications, meetings and programs, administration of business affairs and many other types of membership services.

There are six local chapters affiliated with PHCC Ohio: Akron/Canton, Central Ohio, Cincinnati, Dayton, Eastern Ohio and Northeast Ohio. PHCC Ohio and its chapters are affiliated with the Plumbing-Heating-Cooling Contractors National Association.

Together these Associations (local, state and national) form one of the nation's largest and strongest trade organizations, as befits an industry of such fundamental importance.

Together, they comprise the only organization working around the clock exclusively in the interest of Plumbing-Heating-Cooling Contractors.

Plumbing-Heating-Cooling Contractors of Ohio
8226 Stoney Brook Drive, Chagrin Falls, OH 44023
800-686-7422 | fax: 216-393-0095 | www.phccohio.org

PHCC is here to help you make the most of your membership. The number of benefits available to members will cover the cost of annual dues. This guide is designed to help you understand all the features available to you. Take a few minutes and read these pages to discover the opportunities that await you as a valued member of the Plumbing-Heating-Cooling Contractors.

ADVOCACY

The most important benefit you sometimes don't know is taking place. PHCC's professional government affairs team tracks all legislation that potentially impacts the PHC industry and staff monitors state agencies that regulate our industry. PHCC is your guide to compliance with existing and new government laws, rules and regulations. PHCC has built and maintains relationships with elected officials and regulatory agencies whose decisions directly affect our industry.

-) Legislative and Regulatory Alerts, as necessary
-) Specialty Contractors Coalition
-) Ohio Legislative Day
-) Ohio PAC 892
-) Representation at the Residential Construction Advisory Committee (RCAC), Ohio Construction Industry Licensing Board (OCILB), Ohio Board of Building Standards (BBS) and Public Utilities of Ohio Commission (PUCO)

INFORMATION

Your PHCC membership gives you access to the latest information that affects the plumbing-heating-cooling industry through various resources including:

-) *Ohio PHC Contractor Magazine*
-) www.phccohio.org
-) Facebook / Twitter / LinkedIn / Instagram
-) *PHCC Ohio Update*
-) Press releases and special updates, as necessary

EDUCATION

PHCC is committed to bringing you the education that is important to you and your business. More importantly, your association will provide you with the very best training available.

-) eLearning Apprenticeship Program
-) Scholarships
-) Annual Convention
-) Monthly Safety Lessons

NETWORKING

A majority of members tell us that networking is the main reason they join PHCC. Networking provides opportunities to gain new business and to solve problems with peers facing the same challenges. PHCC offers various opportunities to build relationships with fellow professionals, suppliers and customers at the local, state and national level.

PROTECTING YOUR BUSINESS AND SAVING YOU MONEY

LEGAL SERVICES With the PHCC *Legal Services Plan*, PHCC members can discuss and identify legal problems and resolve general questions and concerns quickly through convenient access to specialized and qualified legal counsel (Members receive one (1) consultation per month by phone or one (1) office conference at no charge).

Bob Dunlevey / rdunlevey@taftlaw.com / 937-641-1743

HIGHLIGHT HEALTH is designed as either a stand-alone health care solution for basic health protection or used as a supplemental health program to be used in connection with a health care insurance policy.

Steve Cochran / steve73cochran@gmail.com / 216-333-2944

SPEEDWAY PHCC works with *Speedway* to provide our members higher fuel rebates than you could earn on your own or with another program. Depending upon the size of your fleet, you could save thousands each year plus 15% off any Valvoline Instant Oil Change service.

Vince Gelsomino / vincent.gelsomino@fleetcor.com / 470-655-2747

WORKERS COMP *CareWorks Comp Group Rating* enables PHCC members to receive as much money as possible from the BWC maximum discount to a smaller percentage for companies with claims. Members receive discounts by pooling their individual experiences with the experience of other employers in the PHCC group (Available to contractors and associates of any size).

Bob Nicoll / robert.nicoll@careworkscomp.com / 800-837-3200, ext. 58595

SUTTON LEASING PHCC members receive unmatched vehicle pricing through volume discounts, any make or model, competitive interest rates, flexible funding options and credit approval and disposal services to maximize resale value of ownership.

Joe LaBello / jlabello@dalcoauto.com / 937-898-1128

FEDERATED INSURANCE offers insurance protection products and services to meet virtually all the business and personal insurance needs of business owners: Property, Auto, Liability, Umbrella, Life, Disability income, and Annuities, Risk management services, Annual Client Review program, Claims services and Business succession and estate planning (Not all programs available in Ohio).

Northern Ohio, Tim Frecker / tmfrecker@fedins.com / 330-314-3964
Southern Ohio, Kevin Johnson / KTJohnson@fedins.com / 513-939-5284

OFFICE DEPOT Members get exclusive 5% off program pricing; 15-30% off ink, copy paper, toner; Program discounts apply to orders placed online, by phone, by fax, or in any Office Depot retail store.

Paulina Hayden / paulina.hayden@officedepot.com

CENTRAL MESSAGING Members get 10% off base answering service rates. **Central Messaging** is a 24-hour/7 day a week answering service with over 20 years of experience. All operators are extremely professional, courteous and well trained.

TJ Levine / tj@centralmessaging.net / 866-409-8561

SAFETY LESSONS Sign-up to receive **Monthly Safety Lessons** by visiting www.phccohiotoolboxtalk.com (Safety Lessons are complimentary).

www.phccohiotoolboxtalk.com / 800-686-7422

LICENSE BOND PROGRAM PHCC members are able to purchase plumbing, sewer and water and HVAC bonds at a discounted cost for all municipalities in which they work (*All PHCC members who qualify may participate even if they do not carry Federated Insurance*).

debbie@phccohio.org / 800-686-7422

IC SYSTEMS is one of the largest receivables management companies in the U.S. They meet PHCC members' needs through a variety of resources and innovative technologies and can provide tailor-made solutions.

AssociationRelations@icsystem.com / 800-379-6520

PAYMENT PROCESSING CONSULTANTS makes it possible for your business to accept all non-cash forms of payment so you can grow, offer convenience, and reduce accounts receivable. Their mission is to make easy what others complicate.

Bob Geary / BGeary@ppcsales.com / 608-386-7885

GROUP MANAGEMENT SERVICES GMS is a Certified Professional Employer Organization. With GMS, you don't have multiple vendors providing multiple services. You get one team with years of experience managing HR, payroll and tax, risk management, benefits and 401(K). PHCC members will receive a discount up to 20% on services.

Andy Szczesniak / aszczesniak@groupmgmt.com / 440-241-9883

SERVICE ROUNDTABLE Each PHCC contractor receives a complimentary Associate Membership in Service Roundtable that gives you access to tools to help grow your business. Your associate membership includes access to downloads and customizable

marketing tools, industry purchasing specials, Profit Report newsletter, comanche marketing, Member Conferences & Industry Trainings and "Limited" Rebates from Roundtable Rewards

Michael Rudowitz / michael.rudowitz@serviceroundtable.com

IMAGE

The goal of PHCC is to bring awareness of PHCC to consumers & the PHC industry.

-) Marketing Materials
-) I am PHCC

As a PHCC member, you will also receive more benefits from your local PHCC chapter and PHCC national. At all levels, PHCC works to help grow your business and profession. To learn more, contact your local chapter and visit www.phccweb.org

PHCC National Benefits Include

-) Legislative Grassroots Network
-) Annual Convention and Tradeshow
-) Multi-Employer 401(k) Program
-) Contractor Resource Center
-) Money saving discounts on business services
-) Online Webinars and Training
-) Enhanced Business Groups
-) Quality Service Contractors (QSC) / Union Affiliated Contractors (UAC)
-) Construction Contractors Alliance (CCA)
-) Contractor Referral System
-) Consumer Awareness Initiatives

PHCC Chapters

Akron-Canton

330.671.2191

exec@akroncantonphcc.org

Dayton

937.583.8308

daytonphcc@gmail.com

Central Ohio Master Plumbers

614.679.6252

centralohiophcc@gmail.com

Northeast Ohio Master Plumbers

216.586.5421

neomphcc@gmail.com

Cincinnati Master Plumbers

513.742.2672

cmpa@cinci.rr.com

Eastern Ohio

330.286.0011

neffcoinc@aol.com