



PHCC friend James J. Roddy, age 78, passed away on May 31, 2014. Jim was the Founder and President of Northern Ohio Plumbing Co and was the long-time Chairman of the Cleveland Plumbing Contractors Association. Mr. Roddy also served on the Plumbing Section Board and Administrative Board of the OCILB.

PHCC Ohio Scholarships Available PHCC Education Foundation Scholarship funds are available to those pursuing a career in the plumbing-heating-cooling industry through trade/vocational schools or college programs designed with educational programs to benefit the PHC industry. Applicants must be sponsored by a PHCC Ohio member. Applications are available online at www.phccohio.org or by calling 800-686-7422.

Deadline to file an app is July 15.

Steve Coscia is Driving Through Ohio PHCC members interested in improving call conversion rates and enhancing technician's soft skills now have a terrific opportunity to boost revenue and profits. Steve Coscia, nationally known customer service expert, is driving through Ohio in mid-July and August. Click here for more details: <http://www.coscia.com/pa-in.php>

Call Steve at 610-853-9836 or e-mail him at steve@coscia.com. Steve's availability is first-come, first served. Don't miss this **member** opportunity!

PHCC Benefit of the Month – Workers Comp Group Rating Program

Group rating enables PHCC members to receive as much money as possible from the BWC maximum discount to a smaller percentage for companies with claims. Members receive discounts by pooling their individual experiences with the experience of other employers in the PHCC group (Available to contractors and associates of any size). For more info contact Kelly Denk at kdenk@frankgates.com

PHCC/ACCA Membership Directory You may have recently received a notice from E&M Consulting about the **PHCC/ACCA Ohio Membership Directory**. If you are interested in advertising this year, please work with the sales associates at E&M. They are extremely professional and are going to produce a very high quality directory. You will also receive a follow-up phone call about this chance to participate this year from the sales team.

Please don't hesitate to contact me direct at rocco@phccohio.org or 800-686-7422 if you have questions.

PHCC Ohio Industry Partners

**Champion
Pump**

**FEDERATED
INSURANCE**

Famous Supply

Everybody Gets One! Got yours?

If every PHCC member would recruit one new member, our association and political impact would double!

If you know a company that would benefit from joining PHCC Ohio, please send them our way! Help your association grow stronger by building a membership made of quality companies like yours.

Stop Unlicensed Activity in Ohio

Have a complaint or need to report unlicensed activity? Call Carol Ross direct at 614-644-3495 to file your complaint.